

2017-18

# Annual Report

TAKE THE FIRST STEP



ACT NOW. GIFT A LIFE.  
[www.datri.org](http://www.datri.org)



More than  
**10000**  
babies are born  
with thalassemia,  
every year  
in India.

A blood stem cell transplant is the only hope of cure for thousands of patients with severe blood disorders.

The probability of finding a match within the family is 25%.

**1 in 10,000  
to  
1 in over a million**

is the probability of finding an unrelated HLA matched blood stem cell donor.

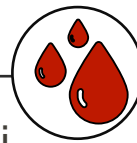
# ABOUT DATRI

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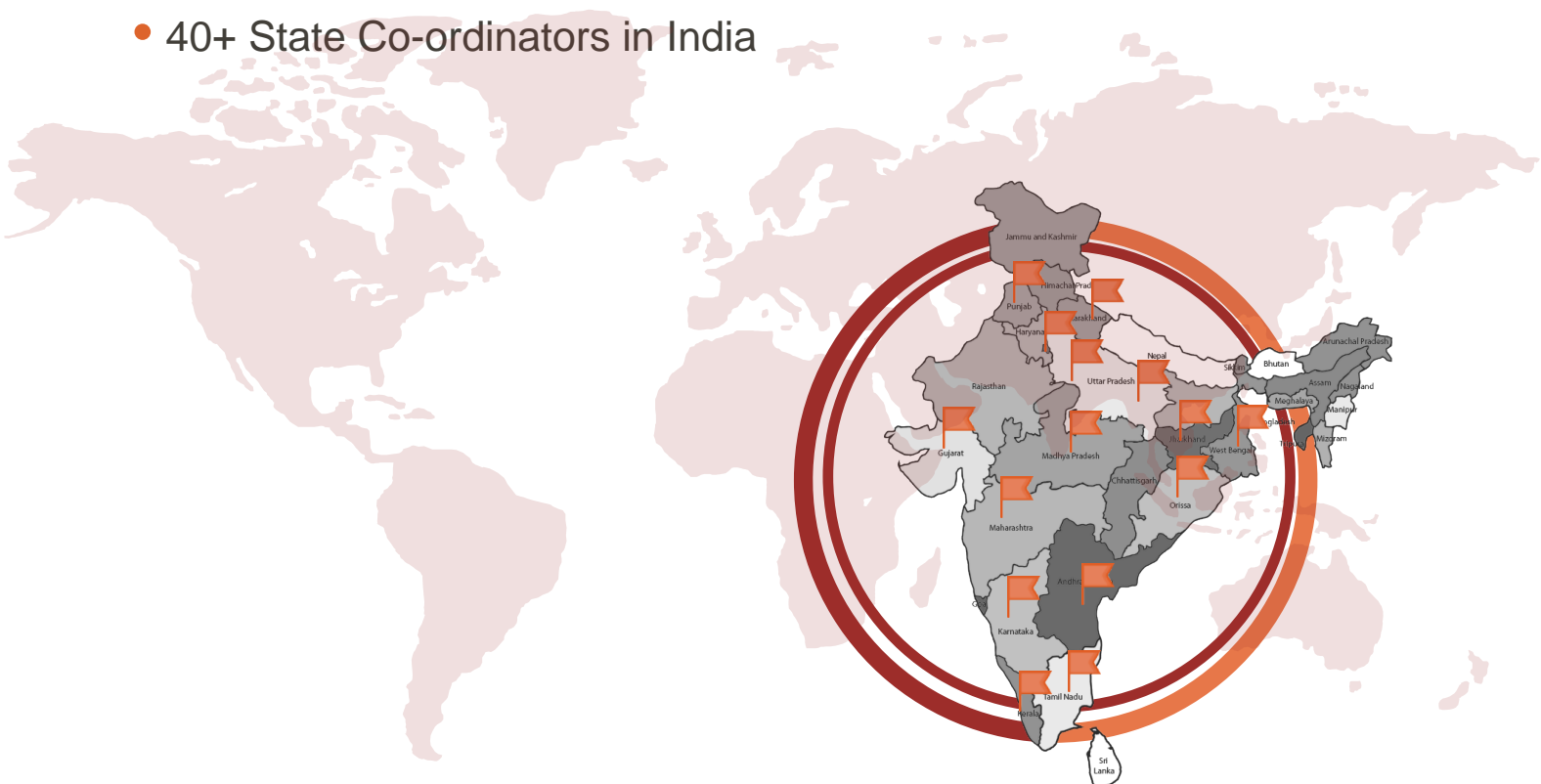
Lifesaving mission for DATRI is a journey and not a destination. But at times good intentions and hard work alone is not sufficient. We also need funds to keep the good work going, so this year our goal is majorly on fundraising. To support us in this goal we request our well-wishers and supporters to contribute generously so that we can continue saving lives of people suffering from Blood cancer, Thalassemia and several fatal blood disorders.

## DATRI Footprint

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- Pan India Operations with HQ in Chennai
- 180+ Active Volunteer Base
- 40+ State Co-ordinators in India



# DATRI JOURNEY

2011

Donors Registered - 16,863  
Donation Facilitated - 3

2010

Donors Registered - 10,244  
Donation Facilitated - 0

2009

Donors Registered - 3,876  
Donation Facilitated - 0

2018

Donors Registered - 35,258  
Donation Facilitated - 368  
(Until Mar '18)

2017

Donors Registered - 3,02,330  
Donation Facilitated - 236

2016

Donors Registered - 1,76,212  
Donation Facilitated - 151

2015

Donors Registered - 1,12,038  
Donation Facilitated - 92

2014

Donors Registered - 69,155  
Donation Facilitated - 51

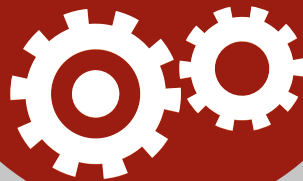
2013

Donors Registered - 45,277  
Donation Facilitated - 25

2012

Donors Registered - 23,410  
Donation Facilitated - 7

DATRI'S  
JOURNEY





## VISION

We envision a society in which every patient in need of life saving blood stem cells, is provided with an opportunity to find a HLA matched, willing donor.

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## MISSION

To create a registry of Committed, Voluntary, Tissue/HLA typed donors, who are well informed and are willing to donate to a patient.

# VALUES

## Donor Safety



To ensure that donor safety is not compromised irrespective of the urgency of the patient's needs.

## Excellence



To be driven by the spirit of excellence in attaining and maintaining first class quality in all endeavours.

## Integrity



Ensure the highest level of honesty and integrity in all our interactions.

## Compassion



To approach all our activities with a deep awareness of the situation of those who are in need of life saving transplants and promote sensitivity to the dignity of each individual.

## Commitment



To be fully and passionately committed to our mission of saving lives through enabling of volunteer enrolment for stem cell donation.

## Transparency



To create openness and transparency in all our interactions & processes.



# WHAT WE DO

## 1. DONOR RECRUITMENT

DATRI conducts recruitment drives in Corporates, Colleges, Communities, etc. DATRI has 3.37 + Lakh registered donors till Mar 2018 and looking forward to expand the registry to help more Indians. Since ethnicity plays a major role in finding a HLA match for the patient, it's important for us to have more Indian donors.

## CORPORATE DRIVES (TOP 5) (2017 - 2018)

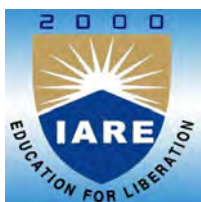
DATRI is supported in large by the goodwill of our Corporate partners. We have always received noteworthy contributions from our Corporate friends for drives and donations. We look forward to have more participation in the forthcoming years.

We are proud to showcase our Corporate supporters who supported us this financial year.



## COLLEGE/ EDUCATIONAL INSTITUTION CAMPAIGNS & DRIVES (TOP 5) (2017 - 2018)

The student community has always been the backbone of our growth. We had already collaborated with major colleges in India and wish to strengthen student support to spread awareness and recruit more donors. Below are the top colleges/educational institutions who have supported us during 2017-18.



## 2. FUNDRAISING

Voluntary donations and other fundraising activities provide us the funds that enables DATRI on our thriving lifesaving journey. The funds will help us recruit more donors who can be a lifesaving match.

An individual can support us with monetary donation of ₹1800 for registering one Blood Stem Cell donor or if you own a brand you can support us through our CRM (Cause Related Marketing).

### FUNDS RAISED

(2017 - 2018)

₹30,54,009



### TOP FIVE FUND CONTRIBUTORS



**JIGISHABEN VINAYKUMAR**



**Siva Prasad Bellam**

**Arun**

# 3. CREATE AWARENESS - DATRI EVENTS



Cycle To Gift A Life - Sep 2017  
Chennai



Terry Fox Run - Sep 2017  
Chennai



Yoga Event - Sep 2017  
Delhi



Cycling Event - Sep 2017  
Kozhikode



Marathon - Sep 2018  
Kolkata



Walkathon - Feb 2018  
Chennai



Pinkathon - Mar 2018  
Hyderabad

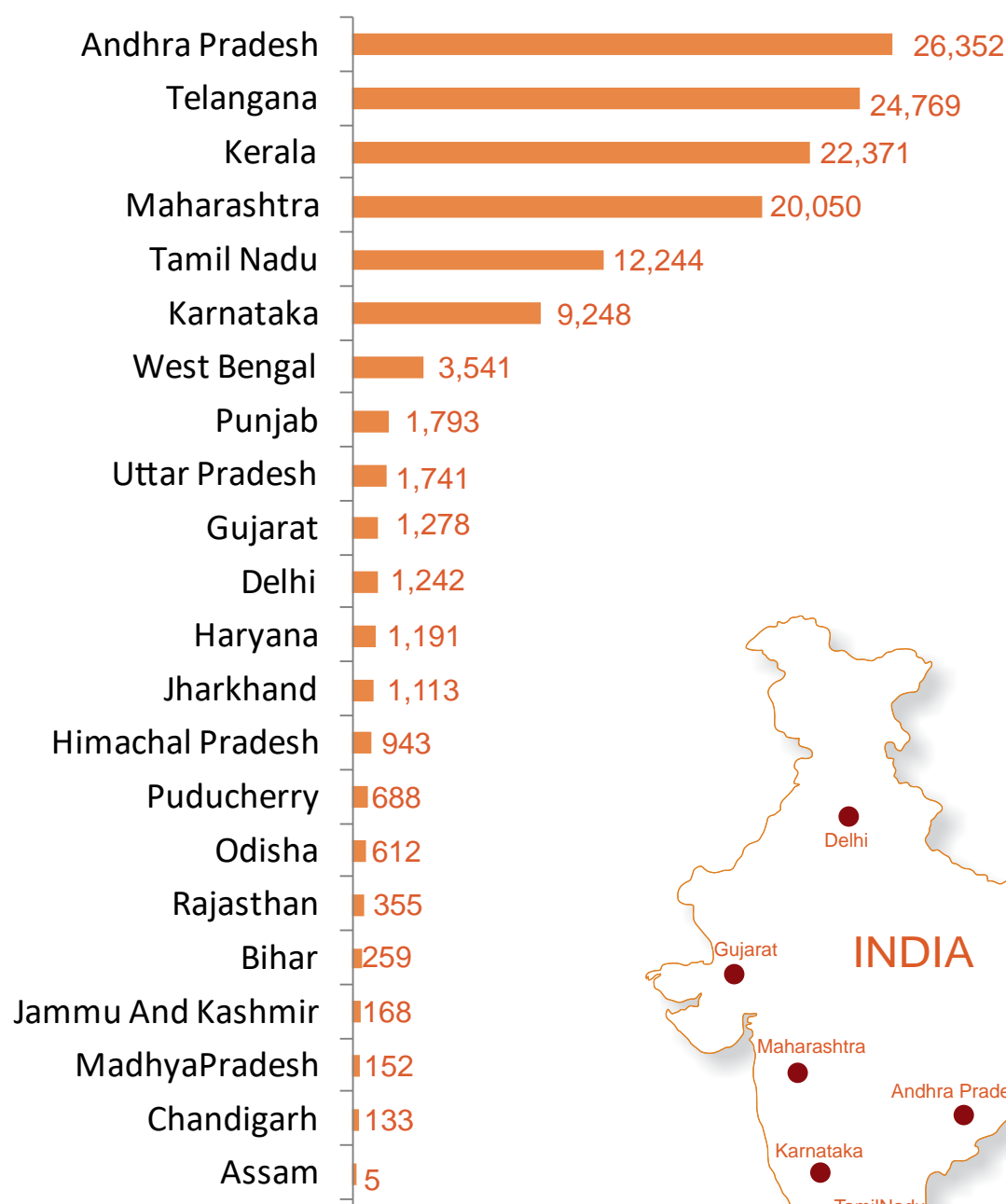


# OUR POTENTIAL LIFESAVERS

## Donor Registrations

(2017 - 2018)

### Statewise Number of Donors Registered



# FACILITATED DONATIONS

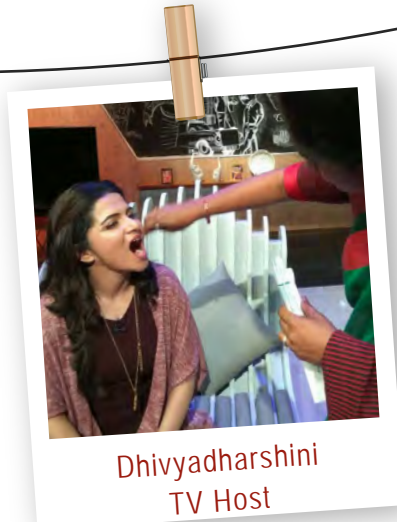
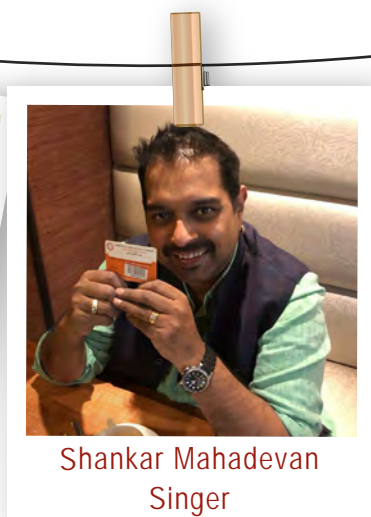
NATIONAL



INTERNATIONAL



## REGISTERED CELEBRITIES



# DONOR TESTIMONIALS



“

Value of life is not in its duration but it's in donation. You are not important because of how long you live, you are important because of how effective you live.”

- Hemant Sonthalia, Kolkata

”



“

The purpose of life is not to be happy. It is to be useful, to be honorable, to be compassionate, to have it make some difference that you have lived and lived well.

- Shruti Kakkar, Delhi

”



“

It gives me an immense pleasure to be a part of DATRI family. The experience I had is the most memorable one.” “Upon all religion, cast, community is Humanity. And it still lives in young India

- Mujeeb Ur Rehman, Chennai

”



“

I really felt Happy! And to be frank, I thought I am also useful for Someone! I didn't do much, Even though I felt really proud and Yeah it is, a beautiful unforgettable part in my life.

- Dhamodharan, Chennai

”



“

Proud to be part of a noble drive and feeling delighted & Blessed to be the tool of almighty to gift a life.

- Eldho Varghese, Ernakulam

”



“

To be the chosen one from 100,000 donors to save a life made me realise how much you can contribute to the world with your mere insignificant life. Special thanks to DATRI for giving me this opportunity and will be available for donating any time.

- John Paul Jose, Maharashtra

”

# DONOR-RECIPIENT MEETS



Recipient - Paul Surya (Left)  
Donor - Amit Jagdish Mohite (Right)  
Chennai, Oct 2017.



Recipient - Fateh Singh (Left)  
Donor - Naval Chaudhary (Right)  
Bangalore, May 2017.



Recipient - Nilesh Kumar (Right)  
Donor - Sajat Kumar Jain (Left)  
Kolkata, Feb 2017.



Recipient - Gauri Madaan (Right)  
Donor - Mahesh Kumar Nagdev (Left)  
Ludhiana, Apr 2017.



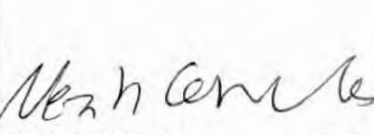
# FINANCIALS & AUDITOR'S REPORT


## PROFIT & LOSS

**DATRI BLOOD STEM CELL DONORS REGISTRY**  
**INCOME AND EXPENDITURE A/C FOR THE YEAR ENDED 31ST MARCH, 2018**

| Particulars  | Note No. | For the Period<br>2017-2018<br>(Rs) | For the Period<br>2016-2017<br>(Rs) |
|--|----------|-------------------------------------|-------------------------------------|
| <b>INCOME</b>  |          |                                     |                                     |
| Donations/Reimbursements Received                                | 2.9      | 14,71,98,851                        | 9,63,13,948                         |
| Other Income   | 2.10     | 4,65,607                            | 1,66,409                            |
| <b>Total Income (I)</b>  |          | <b>14,76,64,457</b>                 | <b>9,64,80,357</b>                  |
| <b>EXPENSES</b>  |          |                                     |                                     |
| Employee Benefit Expenses  | 2.11     | 2,87,23,905                         | 1,89,40,585                         |
| Depreciation and Amortization expenses                           | 2.12     | 29,87,163                           | 47,91,105                           |
| Other Expenses   | 2.13     | 31,66,71,787                        | 19,53,71,688                        |
| <b>Total Expenses (II)</b>                                       |          | <b>34,83,82,855</b>                 | <b>21,91,03,378</b>                 |
| <b>Excess of Expenditure over Income before Tax (I-II)</b>       |          | <b>(20,07,18,397)</b>               | <b>(12,26,23,021)</b>               |
| Tax Expenses   |          |                                     |                                     |
| Current Tax  |          | 0                                   | 0                                   |
| Deferred Tax   |          | 0                                   | 0                                   |
| <b>Total Tax Expenses</b>  |          | <b>0</b>                            | <b>0</b>                            |
| <b>Excess of Expenditure over Income After Tax</b>               |          | <b>(20,07,18,397)</b>               | <b>(12,26,23,021)</b>               |
| Significant Accounting Policies & Notes Forming part of Accounts | 1&2      |                                     |                                     |

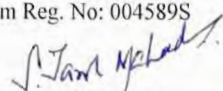
For and on behalf of Board of Directors

  
Dr. Nezh Vahid Cereb  
Director

  
Raghu Rajagopal  
Director



As per our report of even date  
For Velu & Co  
Chartered Accountants  
Firm Reg. No: 004589S

  
S. Jambu Mahadevan  
Partner  
M.No:204315



Place: Germany  
Date: 30-06-2018

# BALANCE SHEET

## DATRI BLOOD STEM CELL DONORS REGISTRY BALANCE SHEET AS AT 31ST MARCH, 2018

| Particulars  | Note No. | As On<br>31.03.2018<br>(Rs) | As On<br>31.03.2017<br>(Rs) |
|--|----------|-----------------------------|-----------------------------|
| <b>I. EQUITY AND LIABILITIES</b>                                 |          |                             |                             |
| (1) Shareholder's Funds  |          |                             |                             |
| (a) Reserves and Surplus   | 2.1      | (48,31,35,748)              | (28,24,17,351)              |
| (2) Current Liabilities  |          |                             |                             |
| (a) Trade & Other Payables                                       | 2.2      | 52,51,55,788                | 31,12,43,578                |
| (b) Other Current Liabilities                                    | 2.3      | 12,56,338                   | 6,59,339                    |
| (c) Short Term Provisions  | 2.4      | 23,88,620                   | 15,80,023                   |
| <b>Total Equity &amp; Liabilities</b>                            |          | <b>4,56,64,998</b>          | <b>3,10,65,589</b>          |
| <b>II.ASSETS</b>   |          |                             |                             |
| (1) Non-Current Assets   |          |                             |                             |
| (a) Fixed Assets   | 2.5      |                             |                             |
| (i) Tangible Asset   |          | 70,26,581                   | 82,52,882                   |
| (ii) Intangible Asset  |          | 7,06,737                    | 6,60,300                    |
| (2) Current Assets   |          |                             |                             |
| (a) Trade & other receivables                                    | 2.6      | 2,56,50,228                 | 1,10,23,564                 |
| (b) Cash and cash equivalents                                    | 2.7      | 90,75,107                   | 80,30,320                   |
| (c) Short-term loans and advances                                | 2.8      | 32,06,344                   | 30,98,523                   |
| <b>Total Assets</b>  |          | <b>4,56,64,998</b>          | <b>3,10,65,589</b>          |
| Significant Accounting Policies & Notes Forming part of Accounts | 1 & 2    |                             |                             |

For and on behalf of Board of Directors

Dr.Nezih Vahid Cereb  
Director

Raghu Rajagopal  
Director

As per our report of even date  
For Velu & Co  
Chartered Accountants  
Firm Reg. No: 004589S

S. Jambu Mahadevan  
Partner  
M.No:204315

Place: Germany  
Date: 30-06-2018



# BALANCE SHEET

**Company Name** : Datri Blood Stem Cell Donors Registry  
**Permanent Account Number** : AADCD1107F  
**Status** : Public Charitable Trust  
**Previous Year** : 2017-18  
**Assessment year** : 2018-19

## STATEMENT OF FUNDS GENERATED AND UTILISED

| PARTICULARS   | AMOUNT (Rs.) |
|---|--------------|
| <b>Receipt:</b>   |              |
| Gross Receipts  | 14,76,64,457 |
|   | -            |
| Amount considered as Income of the Trust for the Year                               | 14,76,64,457 |
| 85% of the above  | 12,55,14,789 |
| <b>Utilisation</b>  | 34,72,48,791 |
| Funds applied during the year   | 34,83,82,855 |
| Less: Depreciation as per books   | 29,87,163    |
| Add: Depreciation as per IT act   | 18,53,100    |
| <b>Funds unutilised</b>   | -            |
| Amount deemed to have been applied under clause (2) of explanation to section 11(1) | -            |
| Taxable Income  | -            |

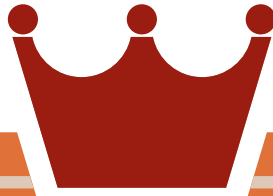
For Datri Blood Stem Cell Donors Registry

  
 Raghu Rajagopal  
 Director





# AWARDS AND RECOGNITIONS



Awarded 'Best Healthcare NGO' of the year on 17<sup>th</sup> Feb 2018, Mumbai.

Awarded 'Guide Star India Platinum' on Mar 2018.



**Mr. Raghu Rajagopal,  
Co-Founder & CEO DATRI**

Awarded 'Distinguished Alumnus Award 2017' for public life/social entrepreneurship by BITS Pilani. Raghu is also the recipient of CSR leadership Award 2018 in Social Entrepreneurship.





# SUPPORT THE CAUSE

## REGISTER

Blood cancer and Thalassemia are words that have the force to unsettle even the strongest and bravest. It is not just the diagnosis of the disease, but also the social perception and lack of awareness about its treatment which makes it difficult for the patient to overcome the disease. An unrelated blood stem cell transplant is the only cure for such disorders. A HLA matched donor is required for the Blood Stem Cell/Bone Marrow donation.

A patient has 25% chance of finding a donor from within the family. Majority of the patients have to depend on unrelated blood stem cell donors. Take the first step. Register yourself as a potential Blood

## DONATE

Funding for DATRI is essential to support HLA typing cost.

You can support our lifesaving cause with monetary donations, which will be exempted from tax under 80G. Each Blood Stem Cell Donor registration costs ₹1800. Not all donors may have the capacity to bear this cost. You could sponsor such donors and contribute towards our lifesaving mission.

DATRI is eligible for CSR funds under the Schedule Seven of the CSR Act. Corporates can support us through their CSR initiatives.

### Your contribution matters!

**Account Name :** DATRI Blood Stem Cell Donors Registry  
**Account No :** 000584000001189  
**Bank Name :** Yes Bank Ltd  
**Branch Name :** Uthamar Gandhi Salai, Nungambakkam,  
Chennai  
**IFSC Code :** YESB0000005  
**Swift Code :** YESBINBBXXX

#### Scan to Donate

Paytm



Online payment



## VOLUNTEER

At DATRI, there is a role to suit everyone from:

Creating awareness  
Fundraising  
Inspiring people to join our registry &  
Supporting at donor drives and events.

We can do it only with your support. You can join along with thousands of volunteers who have selflessly given their time, talent and efforts to support our life-saving mission. DATRI conducts awareness camps and donor drives across the country.



**ACT NOW. GIFT A LIFE.**

[www.datri.org](http://www.datri.org)

**DATRI Blood Stem Cell Donors Registry**

Module No: 1207 & 1208, 12th Floor, TICEL BIO PARK - Phase II,  
CSIR Road, Taramani, Chennai - 600 113, India

Phone: +91-44-2254 1283 | Fax: +91-44-2254 0644 | E-mail: [info@datri.org](mailto:info@datri.org) | Website: [www.datri.org](http://www.datri.org)